



# MANGO INDICATOR-2016

Period: 26th to 30th September 2016

## Pricing collected on the European markets

(In €/kg for air freighted mangoes - in €/box for sea or road transported mangoes)

Freight	ORIGIN	VARIETY	SIZE	FRANCE		BELGIUM		NETHERLAND		GERMANY	
				Week 38	Week 39	Week 38	Week 39	Week 38	Week 39	Week 38	Week 39
Air	<b>Senegal</b>	Kent	tt	3.50-5.00	3.50-5.00						
	<b>Israel</b>	Keitt	tt	3.50-4.00	3.50-4.00	4.50	4.50				
	<b>Brazil</b>	Kent			4.50-5.50						
Sea	<b>Brazil</b>	TA	tt	6.00	5.50-6.00	6.00	5.00-6.00	6.00-7.00	5.00-7.00	5.00	4.00-5.00
	<b>Brazil</b>	Keitt	tt	7.00-8.00	6.00-8.00	6.50-7.50	6.50-7.00				6.00
	<b>Brazil</b>	Palmer	tt	7.00-8.00	6.00-8.00	6.50-7.50	6.50-7.00	6.00-7.00	5.50-6.50	5.00-6.00	5.00-6.00
	<b>Senegal</b>	Kent	tt			7.50	7.50			5.00-7.00	
	<b>Israel</b>	Keitt	tt	6.00	6.00	6.00	5.00-6.00	6.50-8.00	6.00-7.00		7.00-8.00
Road/truck	<b>Spain</b>	Osteen	tt	7.00-9.00	7.00-8.00	7.00-9.00	7.00-8.00	9.00-10.00	8.00-9.00	8.00-9.00	7.00-8.00
	<b>Morocco</b>	Osteen	tt	7.00-8.00	7.00						

Pricing indicated in the present note are market trends. In no case should they be viewed as specific sales price. .

TA : Tommy Atkins

## VOLUMES

### Estimation of arriving volumes

(in tons for air freighted mangoes and in containers for sea freighted fruits).

Freight	Origin	Week 36	Week 37	Week 38	Week 39	Week 40	Unit
	Brazil				50/60		
Air	Senegal	10	5	5	3		tons
	Israel	10	5	5	5		
Sea	Brazil	64	60	78	107	141	Ctns
Total Ctns		64	60	78	107		

These figures are given as an indication  
Container 40' (approximately 20/22 tons per container)

## GENERAL INFORMATION

The European mango market remains stable with supplies that are more regular. The decline of supplies from Israel is compensated by the increase of imports from Brazil. Brazilian exports are now more balanced between Europe and the North American markets.

Regular supplies from Spain, mainly in Osteen variety. Supplies from this origin are now more diversified with increasing arrivals of Kent mangoes. On the other hand, supplies of Irwin variety fruits are declining.

Supplies from Brazil are currently composed of 38% of Tommy Atkins, 30,4% of Palmer, 27,7 of Keitt. The first exports of Kent that only account for 3,8% of Brazilian exports however indicate the beginning the export campaign of this variety.

## MARKET COMMENTS

**France:** Rather stable market with prices that are holding out. Price trends are widening depending on the size of fruits marketed. Brazil and Spain are dominating supplies. Nevertheless, the demand remains moderate buyers are still interested by summer fruits for which volumes continue to decrease. Price trends are also widening for Osteen mangoes from Spain depending on sizes marketed. Big size fruits (5/6) are more difficult to sell with prices around 5.00-6.00€/box. Smaller size fruits are sold on the basis of prices indicated above. Irwin mangoes from Spain are sold between 4.00 and 5.00€/Kg depending on their size. Beginning of the Kent campaign from Spain with prices ranging between 4.80 and 5.00€/box. Lots of Osteen mangoes from Morocco mainly composed of big size fruits that are more difficult to sell.

The "air freighted" market is also stable. Supplies from Israel are declining with prices that remain unchanged for Keitt variety fruits. Small lots of good quality fruits from Senegal continue to sell at high prices. Beginning of exports from Brazil with some lots of Red Moon variety mangoes sold around 4.00€/kg and Kent offered at 5.50€/kg. Sales of the remaining lots of Egyptian Kent mangoes sold around 4.50€/Kg. .

**Netherlands:** Quiet market with however a slight down trend in prices for fruits currently available. This tendency anticipates somewhat the coming volume increases from Brazil.

Supplies on the "air freight" market are limited.

**Germany:** The mango market is rather stable on the whole. However the increase of supplies seems to have a down trend effect on prices of Brazilian Tommy Atkins and Spanish Osteen. Prices for Palmer and Keitt variety fruits are much more stable.

**Belgium:** Stable market with however some slight price drops for Brazilian Tommy Atkins and Spanish Osteen that dominate supplies. Stable prices for good quality mangoes from Senegal. However prices indicated above should be reduced considering the quality issues encountered by fruits of this origin.

Stable prices for air freighted Keitt mangoes from Israel while awaiting the first lots of Kent from Brazil.

## TRENDS



